

38000069

SUKKUR.

Cell # 0336 -130xxxx/0314- 713xxxx

Email



OBJECTIVE

To get career-oriented position in an organization that could provide an opportunity for learning and professional progression all the way through incorporated team along with encouraging and participative management style.

OCTOBER 2019:

RECENTLY I HAVE JOIN HELIX PHARMA AS **SALES MANAGER** SUKKUR BASED AT SUKKUR IN TEAM JUPITER.

FEBRUARY 2019:

FEB 2019 I HAVE JOIN WILSONS PHARMA AS A SENIOUR AREA **SALES MANAGER** IN NEW DEVELOP GROUP (RHEUMATOLOGY)

PROFESSIONAL EXPERIENCE:

OCTOBER 2017 TO FEBRUARY 2019 WORK AS A DISTRICT SALES MANAGER IN NEXT PHARMACEUTICAL PRODUCTS LAHORE. HYDERABAD , NAWAB SHAH , MIRPUR KHAS , SUKKUR , RAHIM YAR KHAN AND BAHAWALPUR ,BAHWALNAGAR BRICKS ARE MY RESPONSIBILITIES.

DIABETILOGY, MEDICINE, CARDIOLOGY & ORTHO SEGMENTS ARE MY SPECEALITIES SINCE MY CAREEAR.

FEB 2016 ZONAL SALES MANAGER GENIX PHARMA (PVT) LTD.

ZONAL SALES MANAGER SUKKUR. (SUKKUR, LARKANA, DADU, JACOBABAD,
RAHIM YAR KHAN)

RESPONSIBILITIES:

- To achieve corporate objectives of the Company including a FASTER GROWTH RATE.
- Productive Team management with effective LEADERSHIP QUALITIES & motivation.
- To enhance the quality as well as quantity of work/ performance in available resources.
- To follow smart/pure target oriented approach so as to achieve the assigned objectives.
- To keep an eye on competitors activity and forwarding the observation and tactics to cope with market forces.
- To keep updated knowledge and make sure that the team members are aware of latest product / disease knowledge, selling skills & Field force management skills.

JAN 2012 GENIX PHARMA (PVT) LTD.

AREA SALES MANAGER (SUKKUR, LARKANA, JACOBABAD, RAHIM YAR KHAN.

RESPONSIBILITIES:

- Same as above.

AREA SALES MANAGER.

RESPONSIBILITIES:

- To develop result oriented team.
- To achieve the assigned sales target.
- To introduce new products.
- To conduct scientific and academic sessions so as to enhance the sales productivity.
- To develop strategic plans for sales growth.
- To develop KOL (key opinion leaders).
- To motivate and enhancing the field knowledge of the team.

JULY 2010

PROMOTED AREA SALES MANAGER PHARMA EVO (PVT) LTD.

AREA SALES MANGER.

RESPONSIBILITIES:

- Same as above.

APRIL 2004

PHARMA EVO (PVT) LTD.

MEDICAL SERVICES OFFICER .

RESPONSIBILITIES:

- Worked in all medical specialties like cardiology, medicine, ENT, Derma and Orthopedics.
- Conducted Diabetic Tests, HbA1c Tests and Micro albumen urea Tests Achieved the objectives and established business in respective areas.

JUNE 2003-APRIL 2004

NEO NEXUS PHARMA (PVT) LTD.

MEDICAL INFORMTION OFFICER.

RESPONSIBILITIES.

- Same as above.

SKILLS SUMMARY.

- Leadership, Team Building & Management.
- Interpersonal skills.
- Effective Oral Communication.
- Written Correspondence.
- Report Writing
- Professional Presentation
- MS Office (Word, Excel, Power Point)
- Internet Explorer & Outlook Express
- General Office Skills

ACHIEVEMENTS.

- Launched, Neo Nexus Pharma (Pvt) Ltd.
- Successful launching of First time products in Pakistan.
Lalap, Lafexine ER, Ilodone , Vitamin D3, Mecobalamin , Ibendronat sodium in Genix Pharma.
- Best Launching Award (Insullin, Orslim, Evopride & Ramipace.
- And other some successful Products in Pakistan.
 - Covered (Cardiology, Dialectology, Gynecology, Orthopedic, Medicine, Neurology, Psychiatry, Dental.

ACADEMIC QUALIFICATION

- B.S.C Pre-Medical, S.A.L.U Khairpur
- Extra Knowledge Computer Literate (MS Word, MS Office)

PERSONAL INFORMATION.

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| • Father's Name | Abdul Hameed |
| • Date of Birth | 02/01/1979 |
| • NIC Number | 45504-1132763-5 |
| • Nationality | Pakistani |
| • Marital Status | Married |

REFERNCES

Will be furnished upon