

Residence: Kingdom Of Bahrain
Nationality: Egyptian
Religion: Muslim
Marital status: Married
Mobile No:
Date of birth: 1-7-1977
Personal ID No.: 1101079(Egy) – 770753205(Bhn)
Driving license: Have valid D.L.s (EGY – BHN)
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Summary:

I'm Seeking for a challenging career in a leading pharmaceutical company that match my field of interest in sales and marketing where my skills and abilities gained from 14 years of work in multinational companies in the Egyptian & GCC markets can be developed and my knowledge can be applied.

Qualification:

Bachelor of **pharmaceutical science**, Faculty of **Pharmacy**, Mansoura University, May 2000.

Training courses:

- 1- Selling skills (Basic & Advanced).
- 2- Negotiation skills.
- 3- Communication skills (Upward & Downward)
- 4- Social style behavior.
- 5- Group presentation.

Trainers:

- 1- Dr. Medhat Sweilam (Training Director of BMS / Lecturer in the AUC).
- 2- Dr. Hazem Yossry (Field Trainer in BMS).
- 3- Dr. Ashraf El Ashrey (GM of Bioderma Egypt).
- 4- Dr. Tamer Abdulsabour (Training Manager in Bioderma).

Employment history:

- 1-Now, working as a **Field Force Supervisor** in **Lunatus (Bausch & Lomb)** Company in Bahrain since June 2014 till now.
- 2- **Line Manager** in **Behzad Medical Est.** in **Bahrain** responsible for the companies of (**Amria, Cipla, API & Dr. Grossmann**) in all the Kingdom of Bahrain poly & private clinics , governmental hospitals (King Hamad, Salmania & BDF) and health centers since Aug 2012 till June 2014.
- 3-**Area Manager** in **Egyptian Medical Group** Company since Jan 2009 till May 2012.
- 4- **Medical Supervisor** in **Bioderma** Egypt Company since Sept. 2005 till Dec. 2008 in Delta & Canal governments.
- 5-**Med rep** in **Bristole Myers Squibb** Egypt Company since June 2001 till Sept. 2005 in the territory of Mansoura city (Central area and University Hospitals).
- 6-**Med rep** in Biotech Company (**Bioderma Egypt**) since graduation till June 2001.

7-Governmental pharmacist in El Serw central hospital (Damietta) for one year immediately after graduation.

Rewards & Appreciations:

1-Main sponsor of the conference of the Egyptian Society of dermatology & andrology in Marriot Hotel in Cairo.

2-Attended the conference of the Egyptian Society of dermatology & andrology in Helnan Port-Saeed hotel.

3-Attended the conference of the department of gynecology/Mansoura university in marshal hotel.

4-Attended the conference of the pediatric department/ mansoura university in helnan Port-Saeed hotel.

5-***Best achiever (ranking number one)*** of all Egypt **Duricef** team in 2003.

6-Achieving **200%** of **Maxipime** institution target in 2002 (launch year).

7-Sharing in the launch of **Maxipime, Excedrin, Bufferin & Mucomist** products in the Egyptian market.

8- Succeeding in raising the sales of Bioderma company in Delta region to **180%** within two years.

9-Sharing in the launch of Bioderma oily skin controller "**Sebium AKN**".

10-Main sponsor of the annual conference of the department of tropical diseases of the Faculty of Medicine/Al Azhar University in Aug 2011.

11-Managing the launch of **Artelac Advanced** eye drops in Bahrain.

References: